

PATHFINDER OUTDOOR EDUCATION, INC.

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2020

JEANETTE EDWARDS, C.P.A., LLC

**PATHFINDER OUTDOOR EDUCATION, INC.
FINANCIAL STATEMENTS**

YEAR ENDED JUNE 30, 2020

TABLE OF CONTENTS

	<u>Page</u>
Independent Accountant's Review Report	1
Financial Statements:	
Statements of Financial Position	2
Statements of Activities	3
Statements of Functional Expenses	4
Statements of Cash Flows	5
Notes to Financial Statements	6-8

JEANETTE EDWARDS, CPA, L.L.C.

IVEY PROFESSIONAL BUILDING
435 12TH STREET WEST ~ BRADENTON, FLORIDA 34205
Phone 941-447-0773 / 941-345-1653 ~ Fax 941-794-0773

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors of
Pathfinder Outdoor Education, Inc.
St. Petersburg, Florida

I have reviewed the accompanying statements of financial position of Pathfinder Outdoor Education, Inc. (a nonprofit organization) as of June 30, 2020 and the related statements of activities, functional expenses and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of the Organization's management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, I do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

My responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require that I perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. I believe that the results of my procedures provide a reasonable basis for my report.

Based on my review I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

The financial statements of Pathfinder Outdoor Education, Inc. for the year ending June 30, 2019 were previously audited by Jeanette Edwards, CPA, LLC who expressed an unmodified audit opinion on those audited financial statements in the audit report dated January 8, 2020. In my opinion the summarized comparative information presented herein as of and for the year ending June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Jeanette Edwards, CPA, LLC
Certified Public Accountant
May 19, 2021

PATHFINDER OUTDOOR EDUCATION, INC.
STATEMENTS OF FINANCIAL POSITION
YEAR ENDED JUNE 30, 2020
(WITH COMPARATIVE TOTALS FOR 2019)

ASSETS	<u>2020</u>	<u>2019</u>
Current Assets		
Cash	\$ 166,539	\$ 157,750
Accounts receivable	(27,033)	18,270
Prepaid expenses	1,576	1,528
Prepaid program expenses	1,215	-
Total Current Assets	<u>142,297</u>	<u>177,548</u>
Property and Equipment		
Equipment	2,500	2,500
less accumulated depreciation	(2,500)	(2,042)
Total Property and Equipment	<u>-</u>	<u>458</u>
Other Assets		
Inventory	1,465	228
Total Other Assets	<u>1,465</u>	<u>228</u>
TOTAL ASSETS	<u><u>\$ 143,762</u></u>	<u><u>\$ 178,234</u></u>
 LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	(768)	9,528
Deferred revenue	3,981	45,853
Accrued payroll	3,840	4,046
Accrued benefits	2,295	1,896
PPP Loan	78,000	-
TOTAL LIABILITIES	<u>87,348</u>	<u>61,323</u>
Net Assets		
Without donor restrictions - undesignated	31,414	91,911
Without donor restrictions - designated	25,000	25,000
Total Net Assets	<u>56,414</u>	<u>116,911</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 143,762</u></u>	<u><u>\$ 178,234</u></u>

See Independent Accountant's Review Report
The accompanying notes are an integral part of these financial statements.

PATHFINDER OUTDOOR EDUCATION, INC.
STATEMENTS OF ACTIVITIES
YEAR ENDED JUNE 30, 2020
(WITH COMPARATIVE TOTALS FOR 2019)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2020 Total</u>	<u>2019 Total</u>
SUPPORT AND REVENUE				
Support				
Contributions	\$ 7,389	\$ -	\$ 7,389	\$ 15,604
Fundraising Event	-	-	-	10,928
In-kind contributions	1,000	-	1,000	1,000
Total Support	<u>8,389</u>	<u>-</u>	<u>8,389</u>	<u>27,532</u>
Revenue				
Program fees				
Cedarkirk	132,199	-	132,199	294,867
Dayspring	357,286	-	357,286	410,800
Montgomery	47,708	-	47,708	67,823
Other	74,694	-	74,694	64,874
Other Income	187	-	187	-
Sales T-shirts	4,625	-	4,625	6,388
Interest income	542	-	542	122
Total Revenue	<u>617,241</u>	<u>-</u>	<u>617,241</u>	<u>844,874</u>
Net assets released from restrictions	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>625,630</u>	<u>-</u>	<u>625,630</u>	<u>872,406</u>
EXPENSES				
Program Services				
Outdoor education programs	574,048	-	574,048	710,579
Total Program Services	<u>574,048</u>	<u>-</u>	<u>574,048</u>	<u>710,579</u>
Supporting Services				
Management and general	112,079	-	112,079	141,702
Total Supporting Services	<u>112,079</u>	<u>-</u>	<u>112,079</u>	<u>141,702</u>
Total Expenses	<u>686,127</u>	<u>-</u>	<u>686,127</u>	<u>852,281</u>
INCREASE (DECREASE) IN NET ASSETS	(60,497)	-	(60,497)	20,125
NET ASSETS AT BEGINNING OF YEAR	<u>116,911</u>	<u>-</u>	<u>116,911</u>	<u>96,786</u>
NET ASSETS AT END OF YEAR	<u>\$ 56,414</u>	<u>\$ -</u>	<u>\$ 56,414</u>	<u>\$ 116,911</u>

See Independent Accountant's Review Report
The accompanying notes are an integral part of these financial statements.

PATHFINDER OUTDOOR EDUCATION, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2020
(WITH COMPARATIVE TOTALS FOR 2019)

	<u>Program Services</u>	<u>Management & General</u>	<u>Total 2020</u>	<u>Total 2019</u>
Salaries	\$ 225,715	\$ 61,727	\$ 287,442	\$ 359,673
Employee mileage and meal reimbursement	6,879	20	6,899	10,758
Employee insurance	17,434	5,505	22,939	15,267
Payroll taxes	13,493	7,920	21,413	27,344
Workmen's comp insurance	7,887	557	8,444	11,275
Total Salaries and Benefits	<u>271,408</u>	<u>75,729</u>	<u>347,137</u>	<u>424,317</u>
Program facility fees	234,912	-	234,912	312,387
Program maintenance and equipment	2,035	-	2,035	2,695
Program supplies	2,695	-	2,695	2,969
Professional fees	1,890	17,070	18,960	23,751
Promotional items	4,186	-	4,186	5,832
Scholarships	19,664	-	19,664	14,572
Refunds/Discounts	4,271	-	4,271	9,616
Rent	3,300	7,700	11,000	12,000
Insurance	14,184	1,577	15,761	16,136
Telephone	87	88	175	2,465
Professional development	5,410	601	6,011	6,791
Office expense	785	1,831	2,616	2,214
Computer hardware and software	475	4,278	4,753	1,964
Employee appreciation	3,643	1,151	4,794	5,226
Printing and reproduction	-	-	-	210
Marketing and development	532	533	1,065	3,480
Taxes, licenses & permits	-	406	406	986
Other general expenses	-	1,115	1,115	965
Other program expenses	4,571	-	4,571	3,705
Total Expenses	<u>\$ 574,048</u>	<u>\$ 112,079</u>	<u>\$ 686,127</u>	<u>\$ 852,281</u>

See Independent Accountant's Review Report
The accompanying notes are an integral part of these financial statements.

PATHFINDER OUTDOOR EDUCATION, INC.
STATEMENTS OF CASH FLOWS
YEAR ENDED JUNE 30, 2020
(WITH COMPARATIVE TOTALS FOR 2019)

Increase (Decrease) in Cash and Cash Equivalents

Cash flows from operating activities:	<u>2020</u>	<u>2019</u>
Increase (Decrease) in Net Assets	\$ (60,497)	\$ 20,125
Adjustment to reconcile increase/(decrease) in net assets to net cash provided by/used in operating activities:		
Depreciation Expense	458	500
Change in assets and liabilities:		
- (Increase)/Decrease in accounts receivable	45,303	2,286
- (Increase)/Decrease in prepaid expenses	(1,263)	(155)
- (Increase)/Decrease in inventory	(1,237)	1,063
- Increase/(Decrease) in accounts payable	(10,296)	(3,302)
- Increase/(Decrease) in unearned revenue	(41,872)	12,035
- Increase/(Decrease) in accrued payroll	(206)	(317)
- Increase/(Decrease) in accrued benefits	399	(398)
Net cash provided by/used in operating activities	<u>(69,211)</u>	<u>31,837</u>
Cash flows from investing activities:		
Purchase of equipment	-	-
Net cash used in investing activities	<u>-</u>	<u>-</u>
Cash flows from financing activities:		
Proceeds from PPP Loan	78,000	-
Net cash used in financing activities	<u>78,000</u>	<u>-</u>
Net increase (decrease) in cash and cash equivalents	8,789	31,837
Cash and cash equivalents at beginning of year	<u>157,750</u>	<u>125,913</u>
Cash and cash equivalents at end of year	<u>\$ 166,539</u>	<u>\$ 157,750</u>

See Independent Accountant's Review Report
The accompanying notes are an integral part of these financial statements.

PATHFINDER OUTDOOR EDUCATION, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020

Note 1 - Nature of Business

Pathfinder Outdoor Education, Inc. (the Organization) is a non-profit corporation organized under the laws of the State of Florida in 1993. The Organization's purpose is to establish and maintain outdoor education programs for the promotion of the improvement of the spiritual, mental and physical condition of participants, and encourage them in the conservation of all elements of the natural world. The Organization offers innovative, experiential, programming at scenic locations around the state of Florida. This provides experiential opportunities for learners of all ages to develop communication, conflict resolution, cooperation and problem solving skills. The Organization offers several curriculum and programming choices from day programs which serve as an introduction to the outdoor education experience, to two to five day programs.

Note 2 - Summary of Significant Accounting Policies

The financial statements of Pathfinder Outdoor Education, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Fund Accounting

To ensure observance of limitations and restrictions placed on the use of the resources available to the Organization, the accounts are maintained in accordance with the principles of "fund accounting". Financial statement presentation follows the recommendation of the Financial Accounting Standards Board so that net assets, revenues and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Restrictions - Net assets that are not subject to donor-imposed stipulations. Voluntary designations of funds by the governing board are considered to be unrestricted.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as "net assets released from restrictions".

This classification also includes net assets subject to donor-imposed stipulations that require that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. As of June 30, 2020, Pathfinder Outdoor Education, Inc. had no permanently restricted net assets.

Contributions

Generally accepted accounting principles requires reporting contributions received as an increase in net assets immediately, even if the donor has restricted their use. As a result, restricted contributions are recorded immediately, either as an increase in temporarily restricted net assets or permanently restricted net assets, depending on the nature of the donor restriction. Restrictions imposed internally by the governing board does not change the character of unrestricted contributions.

Deferred Revenue

Revenue from program fees is recognized when the services are provided. Deposits received are recorded as deferred revenue until the service is provided and the actual participant fees are calculated. Revenue from grants is earned as required under the grant agreement. Unearned revenue is deferred until grant requirements are met.

PATHFINDER OUTDOOR EDUCATION, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020

Note 2 - Summary of Significant Accounting Policies - Continued

Cash and Cash Equivalents

Cash and cash equivalents consist of cash and money market funds. Cash equivalents is considered to be all highly liquid debt instruments with original maturities of three months or less.

Inventory

Inventory, which consists of T-shirts, is recorded at the lower of cost or market value.

Equipment

Equipment is recorded at cost. Equipment in excess of \$1,000 with an estimated useful life in excess of one year and betterments which materially extended the useful lives of assets are capitalized. Repairs and maintenance are charged to expense when incurred. Depreciation is computed for financial statement purposes on a straight-line basis over the estimated useful lives of the related assets.

Allowance for Uncollectible Amounts

No allowance for uncollectible amounts has been provided since management considers all accounts to be collectable.

Accrued Benefits

Accrued benefits represents vested vacation leave. Vacation leave is charged as an expense in the period in which it is earned by the employee.

Income Taxes

The Organization is a tax-exempt Organization described in Section 501(c)(3) of the Internal Revenue Code of 1986. In addition, the Organization has been determined by the Internal Revenue Service not to be a private foundation within the meaning of section 509 (a) of the Code. Accordingly, income earned in furtherance of the Organization's tax-exempt purpose is exempt from federal and state income taxes. No provision for federal or state income taxes has been included in the accompanying financial statements. Management is unaware of any activities that would jeopardize the Organization's tax-exempt status or activities subject to tax on unrelated business income.

Donated Materials and Services

The Organization reports donations of materials and services at their estimated values as revenues and expenses on the date of receipt. These items are measured at amounts comparable to costs which would be incurred to hire personnel, rent facilities or purchase items to accomplish similar objectives. Only those services which create or enhance non-financial assets or that require specialized skills, and are provided by individuals possessing those skills, and which would typically need to be purchased if not provided by donation, are recorded in the financial statements.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the various program and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on direct usage or management's estimates of the benefit derived by each activity.

PATHFINDER OUTDOOR EDUCATION, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020

Note 3 - Equipment

Equipment consists of the following at June 30, 2020:

Office equipment	\$ 2,500
Less accumulated depreciation	<u>(2,500)</u>
Total	<u><u>\$ -</u></u>

Note 4 - Line of Credit

The Organization has an unsecured line of credit facility with a bank which had an outstanding balance at June 30, 2020 of zero. The line of credit permits borrowings of up to \$35,000, bears interest at the bank's prime rate plus 2% and is due on demand.

Note 5 - Operating Leases

The Organization leases its office facilities under an operating lease. The lease does not have a set term and can be canceled with 180 days notice. The monthly rent payment is \$1,000 a month.

Note 6 - Subsequent Events

Management has evaluated subsequent events through May 19, 2021 the date which the financial statements were available for issue.

Management has concluded that there are no subsequent events requiring disclosure.